

HARNESSING THE POWER OF RISK DATA

Guidepost's [Lindsay Woolward](#) talks about the importance of having good risk data in your organization to identify potential risk and threat factors. He highlights the three components of risk data and how to integrate it into your risk assessment program to make your organization successful.



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Lindsay Woolward is a security and audiovisual consultant specializing in security risk consulting, security technology design, and audiovisual systems design. Mr. Woolward has advised a wide variety of clients from Seattle to Fort Lauderdale including city, county, and state governments, K-12 school districts, universities, corporations, and transportation authorities. Projects include comprehensive security risk assessment and master planning, threat vulnerability assessment, security technology systems design, and AV systems design. Mr. Woolward brings a big-picture understanding of how risk environment, security posture, and systems design come together to create a whole security picture. He unifies that broad understanding with a focus on each client site's unique characteristics, taking care to understand and account for the details impacting his client's security picture before creating a strategy to mitigate risk.