



LIZ JORDAN-WETTSTEIN

REGIONAL DIRECTOR, PROJECT DEVELOPMENT

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OVERVIEW

Liz Jordan-Wettstein has more than 25 years of experience as a business development professional, with more than 14 years in the architecture, engineering, and construction industries. Prior to joining Guidepost Solutions, she was a Senior Business Development Associate for Rolf Jensen & Associates, Inc., a fire and life safety engineering firm. Her career as a business development professional spans various sectors within the San Francisco Bay, Los Angeles and Pacific Northwest areas.

Ms. Jordan-Wettstein specializes in Education, Government, Healthcare, and Critical Infrastructure projects, driving business development efforts throughout the Western Region of the United States. In conjunction, she works closely with project team leaders on retention initiatives for current clients, leveraging a wealth of strategic business development experience and an expansive professional network in order to ensure that Guidepost is able to provide customers with cutting-edge services and top-notch client support to meet ever-evolving industry trends while maintaining the professional quality expected of such a prestigious firm.

Ms. Jordan-Wettstein is an active member of several professional organizations, for which she regularly attends industry-specific events and conferences to stay up-to-date on industry changes, new services, and customer expectations. These organizations include the Society for Marketing Professional Services (SMPS), Coalition for Adequate School Housing (CASH), American Council of Engineering Companies (ACEC), Corporate Real Estate (CoreNet), American Institute of Architects (AIA), and Construction Management Association of America (CMAA). She is active in various networking groups, including ASIS International, Association of AE Business Leaders, Design Build Institute of America (DBIA), and Real Estate and Construction Networking (RECON) organization.

SOLUTIONS

Security Consulting
Cannabis Security
Technology Design + Engineering
Education Security
Security Systems

EDUCATION

Bachelor of Arts, Communications, California State University, Sacramento