



JEFFREY CRAMER

SENIOR MANAGING DIRECTOR

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OVERVIEW

Jeffrey Cramer has more than 20 years of experience in corporate investigations, fraud detection, due diligence, forensic accounting, and regulatory issues. His efforts span matters involving the Foreign Corrupt Practices Act, embezzlement, fraud, cyber breaches, proxy fights, security, corporate governance, and background investigations.

Prior to joining Guidepost, Mr. Cramer was a managing director at a large global consulting firm where he led a team of investigators, forensic accountants, security personnel, and related professionals on matters in all regions. Before that, he led the Chicago office of an international investigations company, where he oversaw multijurisdictional cases. In connection with his investigation management and business intelligence assignments, he built multidisciplinary teams comprised of former prosecutors, investigators, technology experts, financial and data analytics experts, and forensic accountants.

Mr. Cramer was an Assistant U.S. Attorney in the U.S. Attorney's Office for the Northern District of Illinois for nearly a decade. During that time, he served as senior litigation counsel responsible for trial strategy and jury arguments in all criminal trials. He has investigated a broad range of cases, terrorist organizations, public corruption, securities fraud, and regulatory and export violations.

Mr. Cramer spent the first part of his career as a prosecutor in New York City where he prosecuted federal and state trials, lead complex investigations into violent and white-collar crimes, including homicides, public corruption, fraud, and money laundering. Following this position, he worked for three years at a major international law firm.

Mr. Cramer is a sought-after speaker and source for the media. He has lectured on topics including corruption, fraud, and security around the world. He has also been an adjunct professor at law schools in New York, Boston, and Chicago. Over the course of his career, Mr. Cramer has earned commendations from the Director of the FBI, the Inspector

General for HHS, and the U.S. Secret Service. He has led cases that were awarded the Federal Law Enforcement Investigation of the Year and received numerous awards from the Department of Justice, including the Director's Award for Superior Performance by a Litigative Team, as well as the HHS Inspector General Integrity Award and the HHS Award for Excellence. Mr. Cramer was appointed a Special State's Attorney for the prosecution of Drew Peterson, a former police officer who was convicted of killing his wife. He has also worked with several special prosecutors related to police actions.

SOLUTIONS

Investigations + Business Intelligence
Corporate Internal Investigations

EXPERIENCE

- Conducted and managed numerous cases, including complex fraud and embezzlement investigations, due diligence research, Foreign Corrupt Practices Act violations, securities-related issues, theft of intellectual property, proxy fights, and other discreet work.
- Led numerous worldwide investigations involving data breaches. He has worked with general counsel, boards of directors, outside counsel, and law enforcement to determine the appropriate corporate response.
- As a prosecutor, he investigated and prosecuted multiple defendants under FCPA for paying bribes and kickbacks. One such case stemmed from bribes paid to a foreign government worker by a U.S. software company. Mr. Cramer also assisted companies establish risk analysis on FCPA and other compliance topics. He coordinated due diligence on foreign and domestic vendors to ensure his clients are aware of any issues.
- Member of the trial team that prosecuted fraudulent activity at Hollinger International, leading to the conviction of Conrad Black, other top company executives, and a foreign corporation in *United States v. Conrad Black, et al.* He also directed multiple investigations involving multi-million-dollar fraud schemes and securities violations in a variety of industries.
- Led engagements with the Illinois, Indiana, New Jersey and Pennsylvania State Lotteries that resulted in the hiring of private lottery managers in transactions valued at over \$5 billion for the states. He was responsible for ensuring transparency throughout the procurement process in Illinois and Indiana. He and his team coordinated a rigorous, international investigation of the corporate entities and individuals bidding for all four lotteries. Mr. Cramer also participated in all public meetings for the contract bid and reported key findings in Illinois. Illinois Governor Pat Quinn announced, "Having a team of independent advisors was very important, especially knowing that it was led by a former federal prosecutor [Jeff Cramer] who examined the background of every bidder and ensured a fair process. This open process has allowed us to select the right organization to lead Illinois' lottery into the future."
- As a prosecutor, he supervised the Department of Justice investigation and conviction at trial of Ronald Mikos in *United States v. Mikos*. The jury convicted the defendant of healthcare fraud, obstruction of justice, and murder, resulting in the death penalty. Mr. Cramer has also investigated and prosecuted other healthcare and biotechnology matters, including medical kickback schemes and an international fraud related to synthetic humanized insulin.
- Investigated numerous regulatory matters, including illegal shipments of materials on the U.S. Munitions List that were being sent to prohibited countries in violation of export laws. He prosecuted several individuals who were shipping unmanned aerial vehicle (predator drone) parts to Pakistan.
- Led the team, through indictment, that prosecuted a former Chicago Police Department commander for actions related to the systematic torture and abuse of suspects. The defendant was later convicted at trial. He has worked for two court appointed special prosecutors on police corruption and shooting incidents.

EDUCATION

- Juris Doctor, Temple University Law School
- Master of Business Administration, Northeastern University
- Bachelor of Science, State University of New York at Geneseo

CERTIFICATIONS

- Massachusetts Bar
- New York Bar