

# GUIDEPOST IN MOTION EP 10: EDGE DATA CENTERS + THE REVITALIZATION OF COMMERCIAL REAL ESTATE

In this episode, [Terry King](#) and [Ahmad Zoua](#) discuss the post-COVID commercial real estate market and its relationship with edge data centers. Topics include how the commercial real estate market can rebuild existing spaces to accommodate edge computing and why it is important to do so; as well as what security changes need to be made to accommodate edge data centers.

For another discussion about edge data centers, listen to [Guidepost in Motion EP 5: Edge Data Centers – A Call for Innovative Security Solutions](#).



## TERRY KING

Regional Director, EMEA/APAC

Terry K. King is an expert in the design, consultation, and implementation of electronic security solutions. He has more than 25 years of experience in both security consulting services and systems integration. Mr. King specializes in large, new construction commercial projects placing an emphasis on effective communication between critical stakeholders and all associated trades and partners. Further, he has significant experience in the development of design standards for electronic solutions in both commercial and public sectors, ranging a wide degree of vertical markets. In addition to his design and engineering experience, Mr. King has a significant background in the assessment and analysis of existing facilities, including security systems, operational security, and standard operating procedures. His expertise extends to the program/project management of large-scale implementation projects, and the

administration of standardized systems.



## AHMAD ZOUA PMP

AVP, Cybersecurity & Infrastructure

Ahmad's proven experience as an engineer and project manager allows him to handle a broad range of projects from inception to completion. While overseeing projects from designing and planning to commissioning and testing, Ahmad fosters an environment of teamwork and ensures that strategy is clearly defined and clients' expectations are met. His expertise with data center preparation, design and construction are invaluable for clients as they take the necessary steps to ensure continued operations in the wake of heightened concerns. This includes security and telecommunication systems design, cybersecurity, quality control reviews, and data network migration and integration.