

CROSSING BORDERS EP 2: TERRY KING OF GUIDEPOST SOLUTIONS

Terry King joins Stephanie Hensler for a discussion about our global projects, managing projects at an international level, the differences between doing business in EMEA/APAC and the US, and the challenges businesses may encounter in the international business realm.



TERRY KING

Regional Director, EMEA/APAC

Terry K. King is an expert in the design, consultation, and implementation of electronic security solutions. He has more than 25 years of experience in both security consulting services and systems integration. Mr. King specializes in large, new construction commercial projects placing an emphasis on effective communication between critical stakeholders and all associated trades and partners. Further, he has significant experience in the development of design standards for electronic solutions in both commercial and public sectors, ranging a wide degree of vertical markets. In addition to his design and engineering experience, Mr. King has a significant background in the assessment and analysis of existing facilities, including security systems, operational security, and standard operating procedures. His expertise extends to the program/project management of large-scale implementation projects, and the administration of standardized systems.