

# GUIDEPOST SOLUTIONS ACQUIRES SIGNIFICANT EQUITY INTEREST IN CYBERSECURITY SOLUTIONS FIRM TRUVANTIS, INC.

## *Forms Strategic Partnership to Address Expanding Cybersecurity Risks*

Guidepost Solutions LLC, a global leader in [domestic and international investigations](#), [compliance solutions](#), [monitoring](#), and [security and technology consulting](#), announced that it has acquired a significant equity stake in [Truvariantis, Inc.](#), a cybersecurity company formed in 2010. Truvariantis provides best-in-class cyber and privacy services to secure infrastructure, data, operations, and products. This strategic partnership allows both Guidepost and Truvariantis to offer a wide-ranging suite of cybersecurity solutions and consulting services, at a time when cybersecurity risks are evolving and affecting all business operations.

Truvariantis is led by its founder and CEO, Andy Cottrell. With more than 25 years of experience in IT and cybersecurity, Cottrell has designed and implemented security solutions, launched innovative security products to market, and helped countless small and large companies improve their security posture.

“I am pleased to announce this partnership with Truvariantis, as part of our firm’s continued efforts to grow its capabilities and footprint in the cybersecurity arena,” said [Julie Myers Wood](#), Guidepost Solutions CEO. “We are committed to providing our clients with unique solutions to defend against one of the greatest risks facing their companies – cyber threats. This partnership significantly expands our ability to fulfill that commitment.”

This new alliance enables clients to leverage comprehensive threat, risk, vulnerability management, privacy and assessment services to protect against a full spectrum of cyber and physical security issues and address a variety of regulatory and business-critical requirements. Today’s companies are faced with an increasing number of requests for independent verification of their cybersecurity and privacy policies and practices. Whether it’s an assessment against a security framework like the NIST CSF, ISO 27001, or CIS Controls, addressing compliance with privacy laws and

requirements like the PCI DSS, or preparing for a SOC2 or HITRUST audit, companies are seeking help from highly qualified, credentialed consultants who can help address these complex cybersecurity and privacy challenges. The Guidepost/Truvariantis team will afford clients a depth of expertise as well as a breadth of services to address a broad range of risk mitigation needs.

“Guidepost Solutions is a leader in investigations, compliance, and physical security consulting and we’re excited to bring these capabilities to our clients to provide comprehensive risk management solutions,” said Andy Cottrell, CEO, Truvariantis. “As the market continues to evolve toward consolidated physical, personnel, and cybersecurity management, this partnership enables us to provide the most comprehensive solutions in the market.”

Through this investment and partnership, Guidepost Solutions and Truvariantis, Inc. are positioned to enhance cyber and physical security defenses for clients and provide resiliency for their critical systems. Specific security services include risk assessments, security testing, cyber investigations, cybersecurity governance, data protection, privacy consulting, operational security design and project management, vCISO, and remediation services.



## JULIE MYERS WOOD

Chief Executive Officer

As the Chief Executive Officer of Guidepost Solutions, I focus on helping corporations resolve problems with government agencies, and ensure they are proactively addressing compliance requirements. Prior to joining the private sector, I held leadership positions with the U.S. Departments of Homeland Security, Commerce, Treasury and Justice. This includes serving as the Head of Immigration and Customs Enforcement, Homeland Security’s largest investigative component, as well as the Assistant Secretary for Export Enforcement and the Chief of Staff for the Criminal Division at the Department of Justice. Throughout my government and private sector career, I have helped develop, implement and execute compliance programs and crisis management plans and responses across a wide range of industries for numerous companies. I am nationally recognized as a speaker for my expertise on compliance, security, immigration and other law enforcement issues and have testified before Congress.